

NORTH FLORIDA AIR CONDITIONING CONTRACTORS ASSOCIATION

NFACCA

October / November 2011

Volume 44, Issue 6

Presidents Perspective:



September and October have been busy months for our organization. We have had two very good meetings with great turn outs. We have also started the Air Angels Foundation and completed our first project installing a new heat pump system for an Iraqi War veteran and his family. We also held our fall Sporting Clay and Pheasant shooting event. I want to thank everyone who participated and have helped support NFACCA. We have purchased a new computer and mobile phone for the organization to help bring us up to date with the tools and technology we need to move the association forward. Katie, our new Executive Director, has updated our web-site and is getting our books in

Katie's Korner



Hey there everybody! I would like to start off by saying Thank You to everyone for making me feel very welcomed into my new position as well as having patience with me learning all of you! I look

forward to helping you as well as the association as much as I can!

I truly enjoyed the Clay and Pheasant Shoot! I literally had a blast and look forward to the next one in the spring!

I am excited for the

order and so far her transition has been fairly smooth.

I am looking forward to a great fall golf outing on November 18th at a new venue. This years Fall Golf Tournament will be held at the Windsor Parke Golf Club. Please get your sign ups sent in early so we can make all of the accommodations.

Make plans now to attend our NFACCA Christmas Social being held on December 3rd at the beautiful Jacksonville Golf and Country Club.

Last month our association lost one of its own. On September 27th, Bob Snyder, founder of Snyder Heating and Air Conditioning, left us to be with the Lord. Bob was an outstanding member of our association and a true pioneer in our industry. Our thoughts and prayers continue to go out to the Snyder family.

In closing I recall a saying I once heard. "Sometimes when you're kind some people may accuse you of selfish ulterior motives...BE KIND ANYWAY!"

Thank You & may God Bless you and your companies!

Best Regards,
Glenn Jones - President NFACCA

Fall Golf Tournament on Nov. 18th, it is being held at a new course and should be a great time full of fun and networking! Also I am super excited for the Christmas Social on Dec. 3rd! Please look for all of the information that will be coming your way very soon!

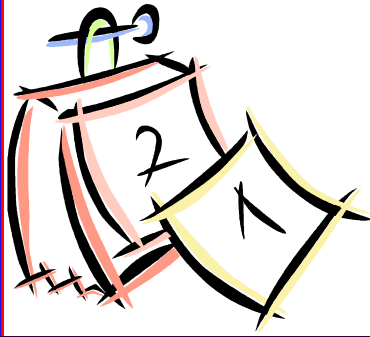
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Did you know:

- That Workers Comp rates are to be increased, effective January 2012.
- Electrocuting remains the most common cause of heavy equipment operator fatalities in the US.
- A new Radiant & Hydronics Council (RHC) within ACCA was recently launched to provide services to this vital segment of the HVACR industry.





NFACCA Upcoming Events

November 4th: Board of Directors Meeting

November 18th: Golf Tournament

December 3rd: Christmas Social @ Jacksonville Golf and Country Club

December 6th: Board of Directors Meeting

Smart Phones: The Toolbox of the 21st Century

The HVACR landscape has changed over the past decade. Ten years ago, when a contractor was asked what his most coveted tool was, he might have referred to a hand tool or the technical manuals he carried around in his truck. Today, however, contractors are increasingly finding their smart phone is an indispensable tool.

According to a recent report by Nielson, 40% of mobile consumers now have smart phones. And that percentage is only expected to grow. With all that a smart phone has to offer, it is easy to see the value they can deliver.

Every day, more and more apps are being released for smartphones. For contractors, there are several apps designed to help them not only manage their jobs more effectively, but also provide the ability to be more efficient on the job. Here are just a few examples of useful apps:

- **Level:** Forgot your level in your toolbox and need to make sure something is straight? Now, you can use one of the many level apps, like the one from Ridgid, on your smartphone for quick and accurate leveling. Some even come with a sound feature so you can hear when it is level if you are in a situation in which you cannot see the screen;
- **Energy savings calculators:** Want to show customers the savings they will realize by installing a more efficient product? Today there are a number of energy savings calculators available for both components and systems. For example, Emerson Climate Technologies recently released its e-Saver™ app to help contractors show homeowners the savings they will achieve by upgrading to higher efficiency systems;
- **Project Management:** Apps like Ridgid Connect provide contractors a tool to manage projects through their mobile device. With an online project management tool, contractors can share information, such as project insight, observations and reports; and
- **Cross-reference apps:** There are numerous cross-reference apps available to enable easy access to product information and guide technicians to the right product replacements. White-Rodgers has recently launched a cross reference guide, WRMobile for thermostats, gas valves and HVAC controls. The app also includes wiring diagrams, sell sheets, and installation/

operating instructions.

Access to information at your fingertips is becoming an increasing part of both our personal and professional lives. Fortunately for HVACR contractors, smartphones are replacing or supplementing the tools traditionally on their belts. Quick access to information is not only more convenient but reduces work hours and improves efficiency in ways that can ultimately help impact the bottom line.

Content/Article used from FRACCA OnAir Fall 2011 Vol. 2, Issue 3

Content provided by Emerson Climate Technologies as published in the September 2011 edition of RSES Journal Special Edition.

Sponsorship Opportunities

Affiliate and Associate NFACCA Sponsorship Opportunities:

Title Sponsor Package - \$4250.00

Gold Sponsor - \$1900.00

Silver Sponsor - \$1250.00

Friend of NFACCA Package - \$1400.00

Contractor NFACCA Sponsorship Opportunities (Dues not Included):

Gold Sponsor - \$1500.00

Silver Sponsor - \$900.00

Friend of NFACCA Package - \$800.00

A La Carte Sponsorship Opportunities:

Shooting Station Sponsorship - \$400.00

Hole Sponsorship - \$400.00

Christmas Social - \$400.00

Title Sponsor for Golf, Shooting Clays, or Christmas Social - \$1000.00

For more info please contact Katie Ade at mail@NFACCA.com

NFACCA
PO Box 40107
Jacksonville, Florida 32203
904-536-8453 or mail@nfacca.com
www.NFACCA.com

Fall Golf Tournament

November 18th, 2011

9am Shotgun Start

Windsor Parke Golf Club

Captain's Choice

\$105 per Golfer

Includes: green fees, cart fees, and a BBQ lunch!

Hole Sponsorship \$200

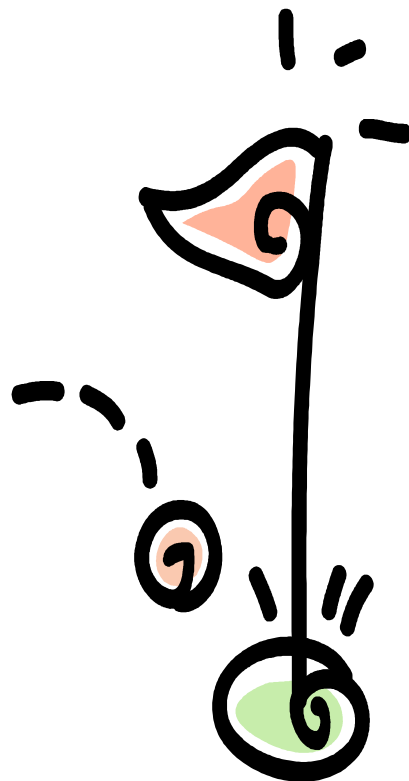
Don't want to play? Just want lunch and network? \$20 lunch

Mulligans, Putting Contest, Door Prizes and More!

RSVP for you and your team today!

NFACCA - Katie Ade

904-536-8453 (Phone) 904-677-7990 (Fax) mail@nfacca.com



NFACCA Christmas Social



December 3rd, 2011

6pm begins Social Hour

Live Entertainment with

The Evan's Brothers Band

\$60 per person

RSVP for your family and friends today!

For any comments, questions or information please contact:

NFACCA
PO Box 40107
Jacksonville, Florida 32203
904-536-8453 or mail@nfacca.com
www.NFACCA.com

North Florida Air Conditioning Contractors Association Members

NFACCA 2011 Board of Directors:

President	Glenn Jones	249-8251	<u>E-mail Addresses</u>
Vice President	Jim Jones	713-9600	gjones@oceanstateac.com
Secretary/Treasurer	Dan Griffin	356-3963	jjones@tropicaire.net
Associate Director	Jim Mallory	759-6814	Daniel@weatherengineers.com
Associate Director	Roger Hughes	730-3758	Jim.mallory@johnstonewaregroup.com
Associate Director	Lenard Grote	730-3758	Roger.hughes@remichel.com
Associate Director	Christopher Lloyd	265-4354	Lenard.grote@remichel.com
Associate Director	Matt Corley	472-2839	Christopher.w.lloyd@erac.com
Contractor Director	Janie Ade	743-5833	Matthew.Corley@johnstonewaregroup.com
Contractor Director	Scott Wilson	398-1414	Jadeafo@aol.com
Contractor Director	Jonathan McCann	288-6110	scott@howardserviceshvac.com
Ex-Officio	Ed Miller	641-0600	jonathanairmccall@gmail.com
Executive Director	Katie Ade	860-9542	edmiller@snyderac.com

Contractors

A.T. Harris Air Conditioning	272-5840
Accu Air Cooling	278-0900
Air Engineers	641-2333
Air McCall	288-6110
Arlington Fuel Oil	743-5833
Bill Williams Air Conditioning	387-0491
Browning Heating & Cooling	765-4458
Certified Air Contractors	389-7950
Coastal Heating & Cooling	241-2030
Donovan A/C	223-4200
Don's Air Conditioning	398-4972
Florida Comfort	733-7647
Florida Home	777-4300
HWK Mechanical	879-3501
Howard Services	398-1414
Indoor Comfort	396-7771
Leggett Heating & Air Conditioning	384-2612
McGowan's Heating & Air Conditioning	278-0339
Ocean State Heating & Air	249-8251
Preferred Services	762-9003
Snyder Heating, A/C & Refrigeration	641-0600
Tropic Aire of North Florida	713-9600
Tropic Heating & Air Conditioning	241-1788
Waychoff's Heating & Air Conditioning	838-9052
Weather Engineers	356-3963
Willis Contractors	545-2411

Association Honorary Members

Edward Knoph	
FRACCA - Ms. Cheryl Harris	813-684-1811
HVAC Insider - Mr. Pete Montana	813-417-6792

Associate Members

Baker Distribution Edison	355-6526
Baker Distribution Emerson	396-0685
Baker Distribution Orange Park	272-7700
CC Dickson	354-0600
Crown Products	737-7144
Ferguson Heating & Cooling	296-4853
Florida Cooling	519-5551
Goodman / Amana	355-4520
Hart & Cooley	706-799-0905
Johnstone Supply Park Street	354-0282
Johnstone Supply St. Johns Industrial	641-2282
Lennox Ind.	316-6120
Noland & Co.	886-9309
Rapid Recovery	300-3576
R.E. Michel	730-3758
Sims Crane	448-9275
The Trane Co.	538-8602
Tropic Supply	332-0990
White-Rogers/Emerson	312-4450

Affiliate Members

Connect America Insurance Agency	731-7922
Enterprise Fleet Service	265-4356
Fortis Institute	443-6300
JEA-Jacksonville Electric Authority	665-6231
NE Florida Builders Association	723-4355
Nexant	683-1625
Nimmicht Chevrolet Fleet and Commercial	425-6337
North Florida Scrap	354-9777
Proforma Business Forms	247-1448
Van Dyke Norman Insurance	819-5949